

HOW TO

stay out of trouble

AND NOT BREAK THE LAW.

1

If a customer looks under 27 years of age, always ask for an ID before selling.

2

**CHECK THE BIRTH DATE.
Make sure the buyer is 18 years or older.**

- Use a calendar, sticker or computerized cash register that helps you count the buyer's age.
- Check the date of birth:
STEP 1: Look at the YEAR of the birth date.
If the year is less than 18 years ago, do not sell the tobacco.
STEP 2: Look at the MONTH and DAY.
Ask yourself, "Has the buyer had a birthday yet this year?" If not, the person is under 18.
- If the buyer is even 1 day under 18 years old, the buyer is a minor.

3

Be sure THE ID IS VALID (GOOD).

WHAT IS A GOOD ID?

- Driver's License
- State ID
- U.S. Military ID
- U.S. Passport
- U.S. Immigration Card

NOT GOOD:

- School or College ID
- Workplace ID
- Club ID
- Social security card
- Birth certificate
- Visa

HANDLE & FEEL THE CARD, CHECK:

A) Photo

- Does it match the person?

B) Description on the ID:

- Does it match the person?
Eye color / Height / Weight / Age

C) Changes or alterations:

- Birth date/age
- Photo
- Expiration Date
- Signature

NOT SURE?

A) Ask for a 2nd Photo ID

B) If the person does not have a 2nd ID, DO NOT SELL.

C) If things do not seem right, DO NOT SELL THE TOBACCO!

- You are not required to sell tobacco or anything else to anyone.
- You have the right not to sell and the right to refuse a sale.

WHAT IS A TOBACCO PRODUCT?

**chewing tobacco,
cigarettes, cigars,
kreteks (clove cigarettes),
loose tobacco, pipe tobacco,
bidis (O'ahu),
snuff**

4

If you need to refuse a sale:

- Explain that it is against the law to sell tobacco to a minor. If you sell to a minor, you can be fined and lose your job.
- Refer to the sign posted near your counter.
- Be polite. Stay calm.
- If the customer insists, call your supervisor for help.
(In most cases, the minor will back down.)

THINGS YOU CAN SAY TO REFUSE A SALE:

A) "I'm sorry. It's against the law."

B) "I can be fined \$500 and more, and even lose my job."

C) "Is there anything else I can get you?"

B) "I'd be happy to hold this for you while you go get your ID."

IF YOU RUN INTO TROUBLE DURING A SALE:

A) Remove the product from the counter.

If the customer takes the product, leaves money, then runs away, **DO NOT RING UP THE SALE.** Treat it as a theft.

B) If a criminal act occurs, do not step in.

C) Observe what is happening. Note description of the customer, in case you have to be a witness later.

Benjamin J. Cayetano, Governor
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The Tobacco Prevention and Education Program of the Hawaii State Department of Health is funded under the Centers for Disease Control and Prevention (CDC) Office on Smoking and Health (OSH) National Comprehensive State-Based Tobacco Use Prevention and Control Program.

Nondiscrimination in Services

We provide access to our activities without regard to race, color, national origin (including language), age, sex, religion, or disability. Write or call this program or our departmental Affirmative Action Officer at Box 3378, Honolulu, Hawaii • 96801-3378 or at (808) 586-4616 (voice/tty) within 180 days of a problem.

1-02 10m



If you sell tobacco to a minor, **YOU** are breaking the law.

Who is a minor?

Anyone under 18 years old, even if only under by one day.

Things to know

1. No ID. No Sale.
2. The buyer must be 18 years old or older. It is the buyer's responsibility to prove he is old enough to buy tobacco.
3. If a person under 18 buys tobacco, (even if it is for a parent or an adult) it is breaking the law. The buyer can be fined.
4. If an adult buys tobacco for a minor, it is breaking the law.
 - If you sell the product, you are also breaking the law.
 - Both you and the buyer can be fined.

REMEMBER,
anytime the buyer is a **MINOR,**
it is against the law.

HOW TO spot a fake ID

- 1) **HANDLE and FEEL the ID Card**
Check for tampered, uneven surfaces. ID card must be unaltered, undamaged and laminated to be acceptable.
- 2) **Look at card for:**
 - typing on the face of the card
 - hand-written signatures in ink on computerized cards
 - suspicious colors
 - incorrect card size, use an ID checking guide
- 3) **Match PHOTO & DESCRIPTION to the Customer**
Question the buyer about the information on the ID card:
Ask: "What is your address?"
"What is your birth date?"
Match signatures.
- 4) **Be suspicious of OUT-OF-STATE ID Cards**
These ID cards are often fake.
- 5) **Do not accept EXPIRED ID CARDS**
- 6) **ID cards with UNUSUAL WORDING**
"Resident", "Duplicate", "Seal of Authenticity", "Genuine"
No State uses these words on their ID cards.
- 7) **COMMERCIALLY made ID Cards** are unofficial and not issued by the government. Beware of misspelled words or disclaimers, usually found on the back of the ID. The writing is usually very small and may say: *"information provided by applicant", "date provided by signatory", "this is not a government document" or "novelty/fun ID".*
- 8) **UNUSUAL HOLOGRAMS** on fake IDs are very convincing. Hologram on government IDs are related to the state therefore, hologram should never say: *"Genuine", "Valid", "Secure", "Authentic" or other general words.*
- 9) **MILITARY ID Cards** are usually altered by adding a new back pasted over the original. Check the back to see if it peels.
- 10) **HAWAI'I ID Cards** as of January 1, 2001. ID is valid only if they have a six-year expiration period.

SELLING TOBACCO to a MINOR

is against the law.

You are
responsible
if the person
is under
18

THE PENALTY IS

\$500 - \$2000

STATE OF HAWAII